

Frederick P. Lenz
Foundation for American
Buddhism

Collaboration Program

November 14, 2012



The Frederick P.
LENZ
FOUNDATION
for American Buddhism

Description of the Collaborations

“We are Building American Buddhism” through
community, collaboration and capacity
building.

Meeting Purpose

To engage Frederick P. Lenz Foundation grantees in the process of collaboration by:

- 1) Sharing information** about the proposed program,
- 2) Seeking input** on the overall program design and process, and
- 3) Assessing collaboration competencies** and skills needed by grantees and their organizations

Agenda

1:00-1:10 Welcome (Norman and Susan)

1:10-1:25 What is Collaboration? What is the Presencing Institute? (Reola, Arawana)

1:25-1:40 What is the Program? (Susan)

1:40-1:55 Large group discussion (Susan)

1:55-2:00 Next steps (Susan)

Presencing Institute

The Presencing Institute, founded by Dr. Otto Scharmer (MIT) integrates the inner dimensions of leadership with collaborative methods of change based on *Theory U* and systems thinking to foster deep innovation and societal change www.presencinginstitute.com.



Presencing Institute

“We are living in a time of tremendous shifts in the world, and as change makers, we must move to a different level to address our problems. The quality of results in a system is a function of the awareness that the system operates from, so we must explore the deeper questions of inner growth and how this creates outer changes.

Dr. Otto Scharmer

Why Collaboration?

*In the past we have asked individual sectors to work independently on issues. but now we must come together to collaborate in profound innovative initiatives that create transformative social change. In order to bring about this profound change we first have to go through a profound inner opening not only as individuals, but **collectively**.*

Dr. Otto Scharmer

What is Collaboration?

Real collaboration is authentic working together across organizational boundaries toward common goals.

--Robert Harrington, La Piana Associates, Inc.

Collaboration

- Has the potential to reduce duplication, decrease competition, and enhance problem solving.
- Takes time, can be difficult to achieve, and cannot be created by funders alone--should be voluntary.
- Can help organizations work together to advance their missions and achieve greater impact.

Theory U

1. Co-initiating:

uncover common intent
stop and listen to others and to
what life calls you to do

2. Co-sensing:

observe, observe, observe
connect with people and places
to sense the system from the whole

3. Presencing:

connect to the source of inspiration and will
go to the place of silence and allow the inner knowing to emerge

5. Co-evolving:

embody the new in ecosystems
that facilitate acting
from the whole

4. Co-creating:

prototype the new
in living examples to explore
the future by doing

Examples

- Gross National Happiness Project, Bhutan
- Indigenous Leadership Development Institute, Canada
- Columbus Ohio Medical Association

Embodiment Practice and Social Presencing Theater

Cultivating a shared field of collaboration
based on body-mind synchronization and the
co-sensing process.

Program Overview

- **Why?** To strengthen capacity of our grantees to collaborate with one another, and others outside of our network, in order to have more impact.
- **How?** By participating in a 9-month capacity building program that integrates contemplation, collaborative learning and change management methods in order to encourage “collaboration for impact”
- **Who?** Lenz Foundation grantees as well as potential partner organizations
- **What?** Fund of \$60,000+ for collaboration grants (allocation criteria TBD in collaboration with grantees and foundation)

Program Benefits

- Understand what is needed for collaborations and partnerships to be successful.
- Learn specific skills and methods for how to collaborate effectively.
- Gain experience and expertise in launching and sustaining collaborations with each other and with institutions in other sectors.
- Leverage our collective strengths and resources to achieve more effective and scalable projects and programs.
- Help to bring American Buddhist principles and practices more fully into the mainstream.

Program Timeline

Oct, 2012-Mar, 2013
Needs Assessment

Grantee meeting

Conference Call

Individual Interviews

Survey

Mar, 2013-Aug, 2013
Program Design

Review data

Convene design team

Design program

Sept 27-29, 2013
Workshop #1

Skill building and practice

Determine criteria for collaboration grants

Nov, 2013-May, 2014
Webinars

Nov, 2013 Webinar #1

Jan, 2014, Webinar #2

Mar, 2014 Webinar #3

May, 2014 Webinar #4
Apply for grants

June, 2014
Workshop # 2

Skill building and practice

Selection of collaboration grantees

Jun, 2014 and beyond
Funded Projects

Ongoing coaching for collaboration grantees

Follow up webinar to discuss outcomes and learning

Cost Sharing

	Overall Program Registration Fee (includes unlimited webinar participation)	Onsite Workshop Tuition	Workshop #1 Food and Lodging (3 nights)	Workshop #2 Food and Lodging (3 nights)
Grantees (up to 2 per org)	\$275.00	0	\$250.00 PP	\$250.00 PP
Grantee 3+	0	0	\$380 PP*	\$285.00 PP*
Partners	\$275.00	\$250 PP	\$380.00 PP*	\$285.00 PP*
			* Based on double occupancy	

Examples:

2 Grantees: $\$275 + \$500 + \$500 = \$1,275$

1 Partner: $\$275 + \$250 + \$380 + \$285 = \$1,190$

Collaboration Competencies

- Assessing personal and organizational capacity for collaboration
- Analyzing and engaging stakeholders
- Establishing guiding principles for the collaboration
- Evaluating partners and readiness
- Creating a shared vision and clarifying outcomes
- Developing shared measurements
- Clarifying roles
- Resolving conflicts
- Establishing sound decision making processes
- Listening and questioning
- Giving and receiving feedback
- Thinking systemically
- Innovating
- Negotiating financial agreements
- Leading change
- Conducting mid-point negotiations
- Evaluating results?
- Other?

Thank You!

For more information please contact:

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